

February 26, 2014

СМР	Rs. 4.7
BSE Code	502281
BSE ID	TRIVENIGQ
High/Low 1Y (Rs)	5.6 / 2.4
Average Volume (3M)	2,931
Market Cap Full/Free Float (Rs. Cr)	5/5

Shareholding %	Dec-13	Sep-13
Promoters	6.94	6.94
FII	-	-
DII	31.54	31.54
Public & Others	61.52	61.52

Stock Chart (Relative to Sensex)



Stock Performance (%)	1M	6M	1Yr
Triveni Glass Ltd.	37.1	44.2	-6.3
Sensex	1.6	16.8	9.6

Financials	3QFY14	3QFY13	Y-o-Y
Revenue	14.9	13.2	12.9%
EBITDA	3.1	1.2	160.1%
Net Profit	2.5	0.6	288.5%
EPS (Diluted)	1.97	0.50	-
EBITDA Margin	20.9%	9.1%	-
Net Profit Margin	16.7%	4.8%	-

Common size Analysis	3QFY14	3QFY13	TTM
COGS / TR	41.0%	62.7%	50.4%
Emp. Cost / TR	3.8%	4.3%	5.4%
Other Exp. / TR	34.3%	23.9%	33.0%
Interest / TR	1.9%	1.3%	2.3%

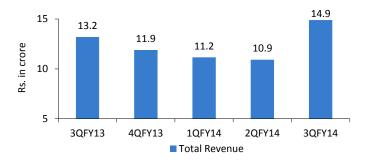
Note:

- 1. Financial Year ends on March 31.
- Financials are on a standalone basis.
 All figures in Rs. crore except for per share data.
- 4. TR stands for Total Revenue

Quarter Review-Dec' FY14

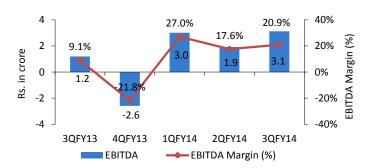
Revenue up both on Y-o-Y and Q-o-Q basis

The company's revenue in 3QFY14 rose to Rs. 14.9 crore against Rs. 13.2 crore in the same quarter last year, registering a growth of 12.9% on a Yo-Y basis. On a sequential basis also, the revenue rose by 36.5%.



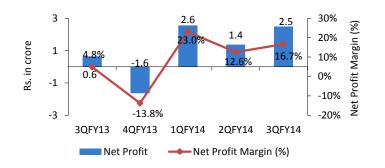
EBITDA Margin improved on a Y-o-Y basis

The EBITDA Margin rose from 9.1% in 3QFY13 to 20.9% in 3QFY14 due to substantial decline in the Cost of Goods Sold (COGS) and employee cost, as a percentage of total revenue. However, rise in other expenses limited the rise.



Net Profit Margin up over the year

The Net Profit Margin (NPM) rose to 16.7% in 3QFY14 against 4.8% in 3QFY13 due to improvement in operating margin.







Summary Financials*

Particulars (Rs. Crore)	3QFY14	3QFY13	2QFY14	Y-o-Y %	Q-o-Q %	TTM	FY13	FY12
Net Sales	14.9	13.2	10.9	12.9%	36.5%	48.9	55.0	47.1
Other Op. Revenue	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Total Revenue	14.9	13.2	10.9	12.9%	36.5%	48.9	55.0	47.1
Cost of Goods Sold	(6.1)	(8.3)	(4.2)	-26.1%	46.2%	(24.6)	(37.5)	(32.3)
Gross Profit	8.8	4.9	6.7	78.3%	30.4%	24.2	17.6	14.8
Employee Costs	(0.6)	(0.6)	(0.5)	-0.7%	4.8%	(2.7)	(2.6)	(2.3)
Other Expenditure	(5.1)	(3.2)	(4.3)	61.5%	19.2%	(16.1)	(13.4)	(15.4)
EBITDA	3.1	1.2	1.9	160.1%	62.7%	5.5	1.6	(2.8)
Depreciation	(0.3)	(0.4)	(0.3)	-11.5%	3.0%	(1.3)	(1.4)	(1.3)
EBIT	2.8	0.8	1.6	242.8%	75.3%	4.2	0.1	(4.2)
Finance Cost	(0.3)	(0.2)	(0.2)	70.6%	38.1%	(1.1)	(1.1)	(0.8)
Other Income	0.0	0.0	0.0	-	-	2.7	2.7	2.4
Exceptional Items	0.0	0.0	0.0	-	-	(1.0)	(1.0)	(0.0)
РВТ	2.5	0.6	1.4	288.5%	80.9%	4.8	0.7	(2.6)
Income Tax	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Profit after Tax	2.5	0.6	1.4	288.5%	80.9%	4.8	0.7	(2.6)
Extra Ordinary Items	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0	-	-	0.0	0.0	0.0
Net Profit	2.5	0.6	1.4	288.5%	80.9%	4.8	0.7	(2.6)
Rep. Basic EPS	1.97	0.50	1.09	-	-	3.79	0.55	(2.08)
Rep. Dilluted EPS	1.97	0.50	1.09	-	-	3.79	0.55	(2.08)
Equity Capital	12.6	12.6	12.6	-	-	12.6	12.6	12.6
Face value	10.0	10.0	10.0	-	-	10.0	10.0	10.0

Source: Company Financials, ICRA Online Research TTM-Trailing twelve months * All figures are on standalone basis PL: Profit to loss, LP: Loss to profit NA-De-growth due to loss in both the year; \$: Percent Change is huge due to base effect.

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